

Mitutoyo Racing Team MTB Cycling Team



20th November 2017

Organisations

Akademicki Związek Sportowy (AZS) –
biggest organisation in Poland of academic
sports, inlcudes 50 000 people over 200
universities



 Klub Sportowy AZS Wratislavia – sports club works around Politechnika Wrocławska (Wrocław University of Technology) and other universities and also younger students, more than 60 years history

Our passion is cycling

- From 1997 we have the same aim winning!
- Our racers has medals from Polish National Championships and National Cups
- Our team is a group of people for whom the world revolves around the bike
- However, we still want be

better stronger









- 1997 start of mountain biking section in sports club KS AZS
 Politechnika Wrocławska Wrocław University of Technology
- 2002 regular starts in Academic Polish Championshis; gold, silver and bronze medals indivudal and as a university team
- 2004 main sponsor of a cycling team become Intersport Polska
- 2011 new main sponsor of a team is Whirlpool Polska SA
- 2011, 2012 silver medal in Academic Polish Championshis team classification for Wrocław University of Technology nowej dla Politechniki Wrocławskiej

 2013 – start cooperation with Mitutoyo Polska become new main sponsor



- Academic Polish National Chmapionship 1st TEAM
- Academic Polish MTB CUP 1st TEAM, 1st elite & U23 GC
- UPHILL Race Śniezka 1st and 3rd place in elite
- Bike Adventure stage race 1st place individual in GC
- Eliminator MTB XCE sprint 2nd elite GC M & W
- Polish National MTB XCO Cup 2nd U23 in Złoty Stok
- Ostra Cup Dresden XCE 3rd place individual



- 2014 second year cooperation with Mitutoyo Polska
- Bike Maraton 1st TEAM in General Classification
- Academic Polish National Chmapionship 1st TEAM
- Bike Adventure stage race 1st TEAM in GC
- Polish National Chmapionship 6th TEAM
- Horal MTB Marathon in Slovakia 1st and 3rd place
- Bike Maraton 1st place in GC individual
- 2014 stared working with youngsters U15 category



- 2015 third year cooperation with Mitutoyo Polska
- continuation of cooperation with youth riders U17 & U19
- UEC European Youngsters Championship Austria / Graz
- Polish National Chmapionship MTB XCE 2nd elite M
- Polish National Chmapionship MTB XCM 3rd U23 W
- Academic Polish National Chmapionship 2nd TEAM
- Polish National Chmapionship 5th TEAM
- Horal MTB Marathon in Slovakia 3rd place
- Bike Maraton 1st place in GC individual



- 2016 fourth year cooperation with Mitutoyo Polska
- growing up youngsters team working with youth riders from
 12 to 18 years old and achieve great sport results
- Bike Maraton 1st youngster TEAM in GC, 1st individual in GC
- Polish National MTB XCO CUP 2nd individual U15 GC
- Polish National MTB XCM marathon CUP 2nd TEAM GC
- Polish National Chmapionship MTB XCM 3rd U23 W
- Academic Polish National Chmapionship 3rd ELITE Women silver medal and 3rd TEAM
- Bike Maraton 3rd TEAM OPEN in General Classification



- 2017 celebrating fifth year cooperation with Mitutoyo Polska
- Academic Polish National Chmapionship 1st GOLD MEDAL in XCT and 3rd BRONZE MEDAL XCO in ELITE Women;
 2nd SILVER MEDAL XCO in ELITE Man category
- U15 riders achieve great results (winning everything in Poland)
- UEC European Youngsters Championship Austria / Graz
- Polish National MTB XCO CUP 1st individual U15 GC, 3rd U19
- Polish National Chmapionship MTB XCO 5th team
- Bike Maraton 3rd TEAM OPEN in General Classification
- developing work with youngsters and talented students



Team in media



























Media cooperation 2017

- We started cooperation strictly with biggest polish mountainbike cross-country portal <u>mtb-xc.pl</u>
 - 467 627 sessions (+43,82% more than in 2016)
 - 195 459 UU (+ 31,28% more)
 - 690 594 PV (+46,32% more)
- Articles and photos in magazine "Magazyn Rowerowy"
- Develope and more information on our website www.mitutotyo-team.pl
 - 13 000 sessions in 2017 year
 - 5000 UU visitors

www.mitutoyo-team.pl

Website statistics (12 390 views total in 2017)



Social media

- Facebook Mitutoyo AZS Wratislavia 1500 likes, reach max 5K
- Facebook KS AZS Wratislavia 1500 likes
- Twitter @mtbpwr
- Instagram @mtbwro
- Youtube @mtbpwr
- Issuu @mtbpwr
- WWW MTB Team <u>www.mitutoyo-team.pl</u>











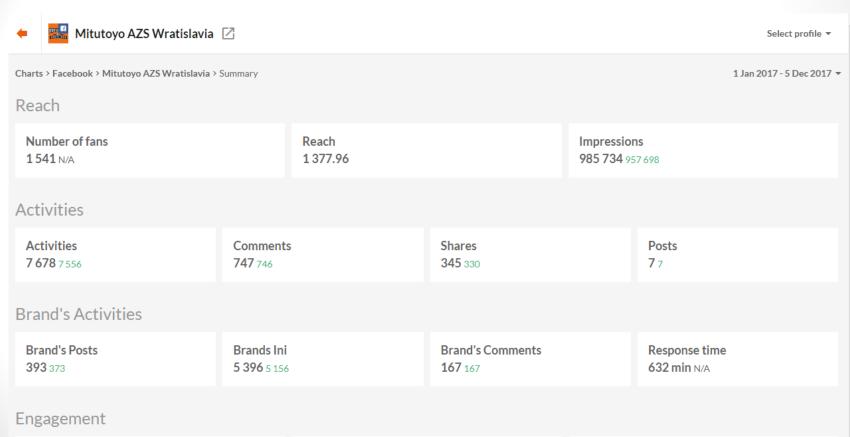
Facebook mtbWRO stats

Percentage

56.91

Engaged Users

877 819



Users Ini

15 171 14 821

YouTube mtbWRO channel

- As one of the few cycling teams in Poland we have own YouTube channel with videos likes vlogs, capture-cam onboards from tracks and action videos
- We use professional action cameras like GoPro Hero 5, Session and also good smartphones like iPhone or Samsung Galaxy with gimbal DJI Osmo Mobile to provide good quality
- Montage videos in professional way and also using Quik app for inserting post-live videos
- Putting post-race comments in video form to attract more people

YouTube mtbWRO stats

Comparison







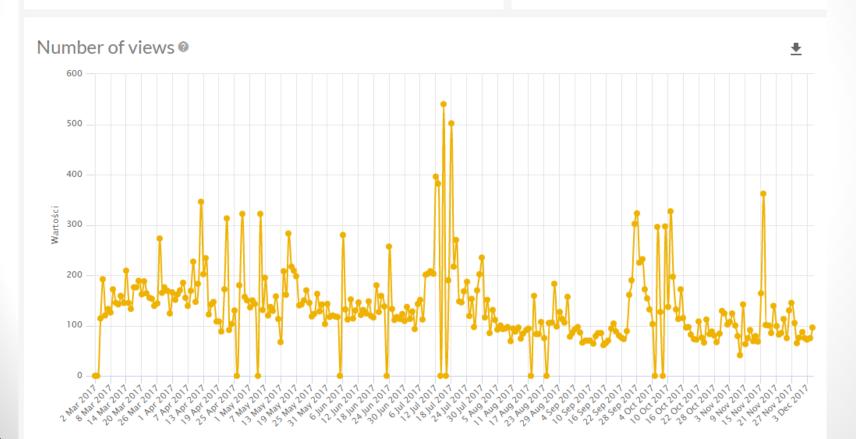
Comparison

	analyzed period Mar 02 - Dec 05, 2017	previous period May 28, 2016 - Mar 01, 2017
Reach		
Total views	115,320	77,537
Views this period	37,783	0
Number of subscribers	136	70
Engagement		
Number of comments	55	4
Number of likes	181	0
Number of dislikes	5	0
The day of the biggest engagement	Monday	Sunday
Content		
Number of uploaded videos	88	28
Work of administrator		
Number of administrator's activities	88	28
The day of the biggest activity	Saturday	Wednesday

YouTube mtbWRO views

Number of views 37 783

Best day **②**15 Jul 2017 540



Instagram mtbWR0 stats

Overview

Mitutoyo AZS Wratislavia Mar 02 - Dec 05, 2017





Overview

Reach

Number of followers 168 174

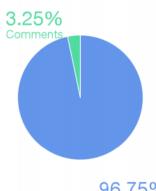
Engagement

 Likes
 3,364 ★ 2,654

 Comments
 113 ★ 89

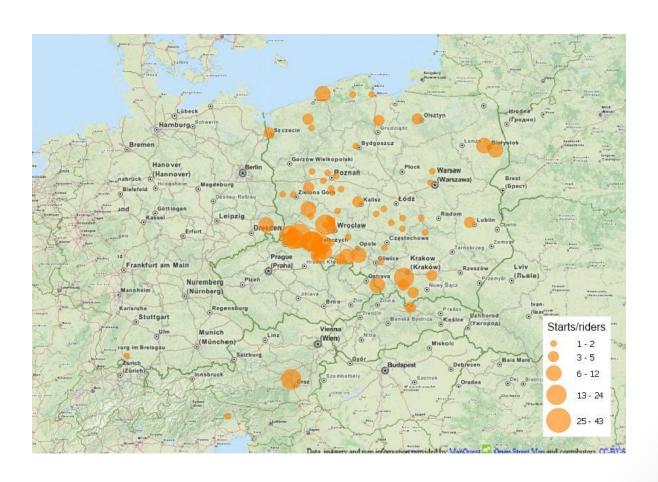
 Interactivity Index
 4,268 ★ 3,366

Types of engagement



96.75% Likes

Where was the team



What we achieved (2017)

- with current budget
 - **3** semi-professional riders
 - 8 youngsters train cross-country olimpic
 - 10 amateur-students club riders
 - high visibility in mountainbiking environment in Poland
 - TOP podium places in most popular Bike Maraton series (POL)
 - 5th place in Polish National MTB Championships TEAM
 - participation as Polish Team in UEC Youth European
 Championship in Graz / Stattego Austria for secon time
 - 1 volunteer manager and coach
 - being invited for foreign events like Carpathian MTB Epic (Romania Stage Race), European Championships (Slovakia), Czech



Mitutoyo MTB Team divisions

YOUNG TEAM ELITE RIDERS

CLUB students

Motto

Invest **now** in youngsters to have the **best professional** academic U-23 **team** in future

Plans for future

2018

2019 UCI U23 TEAM

2020 OG year

2018

Youngsters

UEC European MTB Championships

- develope group of U15, U17 and U19 riders
- best results in Poland National MTB XCO Cup
- prepare to **start abroad** in Czech MTB Cup and in UEC **European** Champs (Italy, Austira)

Elite

FISU World Univeristy Cycling Championship

- minimum of 2 professional riders in Elite men & women category
- mostly cross-country & marathon races to provide high media visibility
- main aim to achieve medal in WUCC in Portugal, 2018

Club

Bike Maraton & Bike Adventure

- spread the passion of mountain biking
- students amateurs mostly young people who loves sports
- **high visibility** in biggest Polish MTB marathon series

Cycling jersey visualization



How to create

Mitutoyo Racing Team

2019

Junior category
U-19

U-23 category
Elite riders

- register UCI MTB Professional Team
 - with two (2) U-23 riders
 - and with two (2) junior riders
- be prepare for balanced academic learning and training
- cooperate with Polish Government and Universities to create professional MTB academic cycling center in Lower Silesia

season 400 hours of trainings 24 weeks of races

To be the best



People are the most important



Contact

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